# CONSTRUCTION AND MAINTENANCE

2023 MEDIA & ADVERTISING KIT

THE ASSOCIATION OF UNION CONSTRUCTORS

1501 Langston BLVD #202 Arlington, VA 22209

# **ABOUT TAUC**

## SUPPORTING THOSE THAT BUILD AND MAINTAIN AMERICA

#### WHO WE ARE



The Association of Union Constructors is the premier national trade association representing the 21st century union construction industry. TAUC evolved from the National Erectors Association, which was founded in 1969. Over the years, our membership has grown to include all types of union contractor firms, and in 2007 the name and structure was changed to The Association of Union Constructors.

#### THE TAUC ADVANTAGE



Every week TAUC releases content to more than 9,000 owners & developers, union contractors, union trade associations, industry vendors and suppliers.

- Nine out of 10 listeners and readers are CEOs or project managers with decision making power.
- Partner with TAUC, and with our media program we can help you build visibility within the industry and increase brand awareness.

#### MEMBER PROFILE



Our members perform construction and industrial maintenance every day throughout the United States. TAUC consists of more than 1,750 union contractors — many of whom are recognized worldwide as the top-ranked revenue-generating contractor firms — as well as local union contractor associations and vendors in the industrial maintenance and construction field.

#### **AUDIENCE INCLUDES**



Construction and Maintenance Executives
Building Trades Leaders
Industry Association Executives
Owners
Presidents
Senior Executives
Labor Relations Experts
Safety Experts
Business Development Executives
Local Union Business Representatives
Agents
Managers

# PODCAST ADVERTISING OPPORTUNITIES

#### THE CONSTRUCTION USER 2.0

For 15 years, the award-winning magazine "The Construction User" went out quarterly to over 9,000 people. In 2023, we are evolving this publication into a weekly podcast, "The Construction User 2.0."

As a weekly podcast, the content will be more timely, more specific, more actionable, and more relevant. This will provide a much higher value to advertisers getting messages to specific audiences.

Opportunity	1x episode+	4x episodes+	12x episodes+
Title Sponsor: "Construction User 2.0 brought to you by [Your Company]"	-	-	<b>\$5,000</b> / 12 episode block
15-Second Ad: Provide a produced 15-second Ad to be played during the episode*	<b>\$500</b> per episode	\$450 per episode	\$400 per episode
Community Announcement: Have the host announce your meeting or program at the end of the episode	\$150 per episode	\$125 per episode	\$100 per episode
Full Episode Content: Have an entire episode tailored to your message. You select guests and option for co-host**	\$3000	-	-

<sup>\*</sup>TAUC produces ad for you: \$1,500

Links to advertisers and announcements will be available on the podcast page, and referenced in the episode transcription.

<sup>\*\*</sup>Restrictions apply. Not for use as a "commercial" for your product or service.

Each episode will be promoted by email and social media. Name of sponsors will be referenced in each post.

# E-MAIL PROMOTIONS

Be included in award winning engagement

#### TRIPARTITE NEWS

TAUC's monthly newsletter "The Tripartite News" was recognized in 2022 by Axios HQ as being amongst their most engaged newsletters. With an "open rate" reaching more than 40% of an over 8,000 person mailing list, The Tripartite News puts your ad in front of an audience primed to engage.

The Tripartite News delivers the latest updates from the union construction industry and the association, straight to your customers' inbox.

	1 issue	4 issues	12 issues
Banner	\$500	\$450	\$400
Ad	per issue	per issue	per issue



### **Tripartite News**

By Valeria Contreras-Herrera • Oct 06, 2022

Smart Brevity® count: 5 mins...1344 words

Greetings everyone! We meet again and for the first time this Fall (a). This season brings with it an increase of activity 2. ahead of us. As always, I'm here to deliver only the best of what you need to know.



OPTIMAL FILE SIZE IS 1200 X 200 LIMITED TO 5 MB. ACCEPTABLE FILE TYPES: PNG. AND JPEG.

ALL AD RESERVATIONS AND MATERIALS ARE DUE ON THE 20TH DAY OF THE MONTH FOR INCLUSION IN THE NEXT MONTH'S EDITION.

#### **EXCLUSIVE BROADCAST EMAILS**

**AUC** broadcast emails are exclusive to our Partners and are an excellent method of delivering timely, detailed messages directly to more than 5,000 subscribers. Broadcast emails are effective tools to promote new products and services, offer discounts and share new research findings.

The average open rate on broadcast emails sent by TAUC on behalf of advertisers is 19%. A week after a broadcast email is sent, you will be provided a final count on the number of recipients and the open and click-through rates.

COST IS \$2500 PER BROADCAST LIMIT OF THREE PER COMPANY ANNUALLY.

SCHEDULE YOUR TAUC BROADCAST CAMPAIGN TODAY!

# PARTNERS, ADVERTISERS, AND STRATEGIC ALLIANCES

#### **OUR PARTNERS**

The Association of Union Constructors (TAUC) would like to invite you to participate in our media program. When you advertise with TAUC, you not only reach our members, but also our partners in the industry including:

#### **INTERNATIONAL BUILDING TRADES UNIONS:**

- BRICKLAYERS
- BOILERMAKERS
- CARPENTERS & MILLWRIGHTS
- HEAT AND FROST INSULATORS
- I.B.E.W.
- IRON WORKERS
- LIUNA
- OPERATING ENGINEERS
- OPERATIVE PLASTERERS' AND CEMENT MASONS
- PAINTERS
- ROOFERS
- SMART
- TEAMSTERS
- UNITED ASSOCIATION

#### **LEGACY PARTNERS:**

- MILWAUKEE TOOL
- PROCORE

#### **INDUSTRY PARTNERS:**

- IRONWORKER MANAGEMENT PROGRESSIVE ACTION COOPERATIVE TRUST
- STANLEY BLACK & DECKER

#### **EXECUTIVE PARTNER:**

• ENVIRONMENTAL, HEALTH & SAFETY SOLUTIONS

#### **ASSOCIATE PARTNERS:**

- AMERISAFE
- BOARD OF CERTIFIED SAFETY PROFESSIONALS
- FALLTECH
- GRAYBAR
- IREPORT SOURCE
- KERN RIVER CONSULTING
- METABO
- WERNER CO.

#### **RECENT ADVERTISERS**

Our communications program is made possible solely through advertiser support. We appreciate the investment our advertisers make with The Association of Union Constructors and strongly encourage our members to do business with vendors that support our association.

- THE AMERICAN GROUP OF CONSTRUCTORS
- ATLANTIC PLANT MAINTENANCE, INC.
- CHELLINO CRANE RENTAL
- CONSTRUCTION ESTIMATING INSTITUTE
- DAY & ZIMMERMANN
- DEWALT
- ENERFAB. INC.
- FLUOR CONSTRUCTORS INTERNATIONAL, INC.
- IMPACT
- INDUSTRIAL CONTRACTORS, INC.

- LECET
- LINK-BELT CONSTRUCTION EQUIPMENT CO.
- MCCARL'S, INC.
- MECCON INDUSTRIES, INC.
- MIDWEST STEEL, INC.
- NATIONAL STEEL CONSTRUCTORS, LLC
- NLMCC/NECA-IBEW
- S. M. ELECTRIC CO., INC.
- SARGENT ELECTRIC COMPANY
- SCHECK MECHANICAL CORP
- SOLID PLATFORMS, INC.
- STEVENSON CRANE SERVICE, INC.



#### 2023-24 ADVERTISING CONTRACT

#### Please complete a separate form for each advertising opportunity Advertising Opportunity: Company: Number of Episodes: Ad Size: Ad Position: Rate: Purchase Order Number: Contract Authorized by (print): Authorized Signature: Date: **Advertising Contact** Name: Company: Address: City/State/Zip: Fax: Email: **Bill To** (if different from advertising contact) Name: Company: Address: City/State/Zip: Phone: Fax:

#### **Important Notes**

Email:

- Advertiser and advertising is subject to approval by The Association of Union Constructors.
- Individual ads cannot be canceled after space close deadline.
- Any files that do not follow the requirements are subject to an additional production charge.
- A 15% commission is allowed to recognized advertising agencies.

The Construction User 2.0 Podcast
☐ Title Sponsor ☐ 15-second Ad
☐ Community Announcement☐ Full Episode Content
TAUC Tripartite News eNewsletter
☐ January 2023
February 2023
☐ March 2023
☐ April 2023
☐ May 2023
☐ June 2023
☐ July 2023
August 2023
September 2023
October 2023
□ November 2023
December 2023
☐ January 2024
Broadcast E-mails
☐ January 2023
☐ February 2023

Ad Placement

# ☐ January 2024 **Broadcast Dates**

March 2023

April 2023 May 2023

June 2023

July 2023 August 2023

September 2023 October 2023

November 2023
December 2023

	(add date)
$\neg$	(add date)

#### \_\_\_\_\_ (add date)

#### Advertising Representative

#### Bill Spilman

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